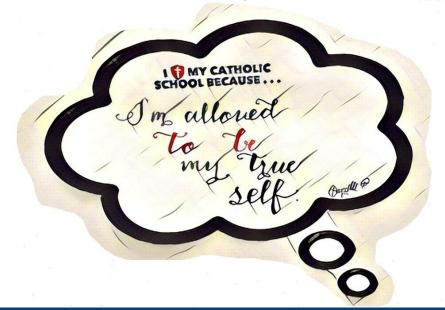






What We Have Accomplished Together?

- ✓ Collaborative model for student support through our E3 Program
- ✓ Host to regional Diocese teacher meetings
- ✓ Balanced approach to rigor and relevance
- ✓Ahead of the technology curve
- ✓ Leadership opportunities and focus on interpersonal skills
- ✓ Teacher empowerment
- ✓ Renovation
- ✓ Partnership with our Church







Where are We Now?

Our Mission is Clear...

"An education in the fullness of humanity should be the defining feature of Catholic school."

"Educating is an important mission, which draws young people to what is good, beautiful and true."

"Teachers must aim to build an educational relationship with each student, who must feel welcomed and loved for what he or she is, with all of their limitations and potential. In this direction, your task is now more necessary than ever."

~ Pope Francis





What's Next for SEES?

Academic Success & Student Enrichment

- •Develop a distinctive curriculum guide
- •Maintain technological relevance
- •Invest in our faculty through professional learning opportunities

Institutional Advancement

- •Create a plan for maximizing building usage
- •Redesign learning spaces
- •Manage growth and possible plans for expansion

Finance and Development

- •Establish a long term financial plan
- •Conduct a capital campaign
- Improve data analytics

Faith and Community Involvement

- •Ensure authentic Catholic ethos
- •Maintain positive parish partnerships
- Increase parent & community involvement





st.edward epiphany Finance Committee

Fiscal Update April 5, 2017



CORE PURPOSE

Assist the administration in fulfilling its oversight responsibilities related to fiscal management by:

Developing and approving the School's annual operating and capital budget Recommending longterm financial policies and goals that support the mission and strategic objectives of the School Monitoring the School's financial performance monthly against the School's approved operating budget Evaluating the financial implications of proposed transactions or new initiatives on the School's financial condition





- Sharon St.Clair
- Matt McNeil
- Russ Lotspeich
- Kevin Murphy
- Scott Zide
- Jesse Stacy
- Travis Rodden

- John Toler
- Mindy Gerloff Business Manager
- Justin Andrew Assistant Principal
- Emily Elliott *Principal*



Meeting Rhythm and Budgeting Process

- Monthly meetings to review performance against annual budget
- Monthly reporting to the school board
- Quarterly review of performance with investment accounts
- Annual review by CPA firm to validate financials
- Budgeting process starts in January
- Start with expenses and discuss tuition levels last
- Tuition level recommendation made to school board at February meeting
- Preliminary budget submitted to Diocese May with projected enrollment level



SOURCES OF REVENUE

Total Operating Revenue = \$3.26M

(Up from \$3.05M in 2015/2016)

Other Fees = \$263K (Up from \$230k in 2015/2016)

> Parish Subsidies = \$168K (Down from \$170k in 2015/2016)

Fundraising, Investments and HSA = \$175K

(Up from \$155k in 2015/2016)

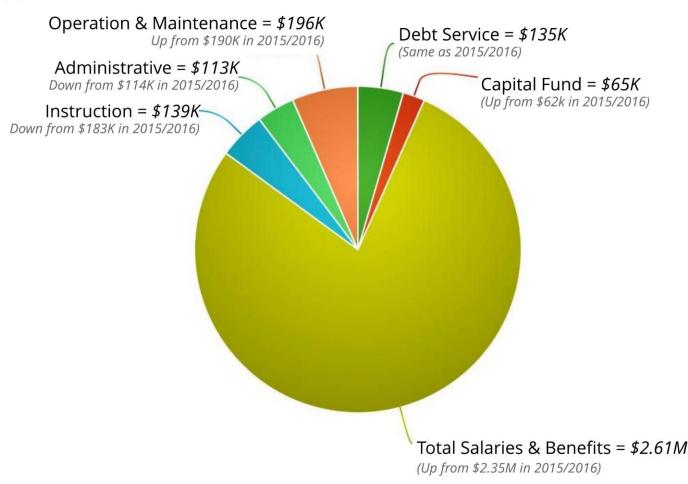
Tuition = \$2.66M . Up from \$2.45M in 2015/2016).



EXPENSE OVERVIEW

Total Operating Revenue = \$3.26M

(Up from \$3.05M in 2015/2016)

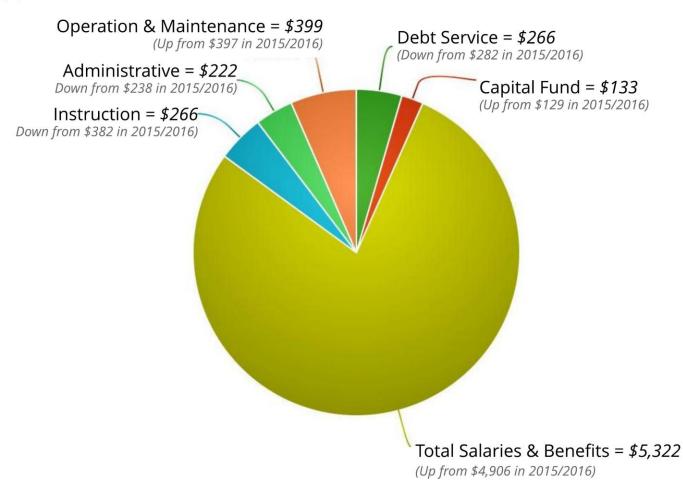




TOTAL COST PER STUDENT

Based on 490 students = \$6,653

(Up from \$6,334 in 2015/2016)





Key Factors Moving Forward

- Maintain enrollment levels
- Successful long-term development and fundraising
- Annual fund
- Participation in HSA events
- Fiscal responsibility and expense management



DEVELOPMENT UPDATE

General HSA Meeting April 5, 2017



WHAT IS DEVELOPMENT?

- The primary mission of the SEES Development Office is:
 - Identify, cultivate, recognize and nurture the relationships between our school and our current families, alumni and our community
 - Provide transparency in fundraising
 - Constantly recalibrate based on the needs of our students, our faculty and our entire school community



DEVELOPMENT UPDATE: THE NUMBERS

- Tuition and curriculum fees cover 84% of our School's operating budget
- The remaining **16%** of funds needed to bridge the gap come from:
 - Parish Subsidies
 - HSA Fundraising
 - Development (i.e. the Annual Fund for Excellence)



DEVELOPMENT UPDATE: THE FUNDS

- Historically, SEES Development raises money for the following funds:
 - Capital Campaign(s)
 - Scholarship and Memorial Funds
 - Eagles Athletics Fund
 - Technology Initiatives
 - The Annual Fund for Excellence



DEVELOPMENT UPDATE: ANNUAL FUND

- The Annual Fund for Excellence is the primary, unrestricted fund that:
 - Bridges the gap between tuition and the School operating budget (2016/2017: \$63,000)
- Anything Beyond the Budget Shortfall
 - Funds important technology updates in our classrooms and media center
 - Supports curriculum and program enhancements such as the Leader in Me Program and PALS
 - Supports Faculty and Staff Professional Development



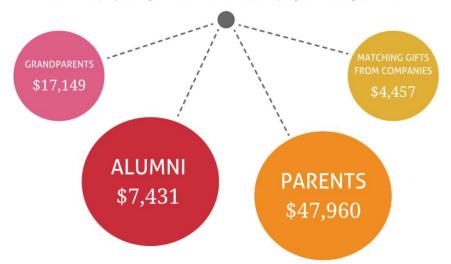
DEVELOPMENT UPDATE: 15/16 SUMMARY OF GIVING

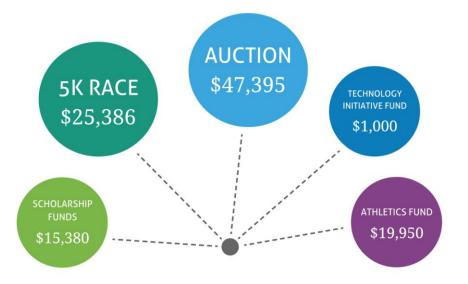
2015/2016 gifts and commitments for annual giving and fundraising

\$62,987

2015/2016 ANNUAL FUND TOTAL

In addition to the special funds and projects mentioned on the next page, our Annual Fund covers the gap between tuition and the actual expense of educating each child, improving our facilities and developing our faculty and staff.





TOTAL RAISED FROM ALL SOURCES \$142,933*

*this total represents giving from all sources but is not a summation of the numbers presented in this report



DEVELOPMENT UPDATE: 16/17 & BEYOND

- The primary goals of the Development Office for the remainder of the school year and beyond:
 - Work to keep tuition as low as possible by maintaining a robust Annual Fund Campaign
 - Create a giving platform that is comfortable for everyone
 - Focus on participation over dollar amounts
 - Offer targeted pocket projects for our constituency so that donors can choose their investment
 - Better engage our extended SEES community (i.e. alumni, grandparents and community businesses)

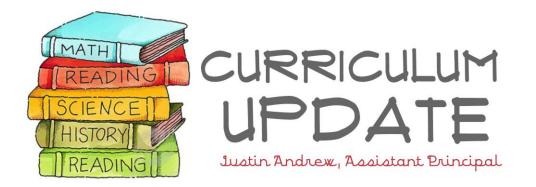


DEVELOPMENT UPDATE: 100 FOR 100 CAMPAIGN

2016-2017 100 FOR 100 CAMPAIGN BY THE NUMBERS







MATHMATICS

•<u>Grades K - 8</u> will be focusing on basic computation. It looks different at each grade level.

•<u>Middle School</u> - working on creating more math opportunities and smaller class sizes.

LANGUAGE ARTS

•Summer Reading Passport w/ incentives!!!!

STEAM

•More overall exposure to enrichment and STEAM activities.





- •Early Registration Discounts
- •More Gym Opportunities
- •Catholic School Developmental League for 3 & 4 basketball
- •Summer Basketball League 5 8 Boys and Girls
- •Fall Sports Preview Night Date coming soon!





874 HOURS LOGGED

Folder Preparation for the Cristo Rey Project Holiday Helper Bake Sale

Grandparents Day Helpers

Campus Clean-Up Projects

Primary/Intermediate Student Engagement

My Favorite Teacher Contest

Care Packages for Reinhart Hospitality House

Gratitude Project for A Million Thanks Campaign





Photography/Videography

SEES is looking to build an updated library of candid photographs of a day in the life of our students. We would also like to put together an updated video showcasing what it means to be a SEES student/parent/grandparent/community member.

Art/Muraling/Interior Design

SEES is fortunate to have undergone a wonderful renovation. The fresh coat of paint on all of the walls and warmer classrooms and hallways makes our school a much more comfortable place for our students to learn, and now we would like to take the next step in making our hallways come alive!

Development/Advancement

Each year, SEES depends heavily on the financial support of our school community to subsidize operating expenses, technology advancements, curriculum expenses, professional development and extra-curricular activities. The Development Committee will help evaluate, plan and execute development and advancement initiatives for the school.

Alumni Engagement

At SEES, our Alumni are the roots of our success and a vital part of our history and our future. The Alumni Relations Committee will help to plan and execute an engagement plan that will keep former students and their families stay connected to the school.





THREE PRONGS OF THE HSA







